

Prospective Employers

A. Duda & Sons
Blue Bell Ice Cream
Caterpillar
Coca-Cola
Con Agra Foods
Dept. of Agriculture
Dept. of Environmental Protection
Dole Fruit Company
Dow
Dupont
Florida Farm Bureau
General Electric
Frito Lay
General Mills, Inc.
Goldkist Farms
Kraft
Monsanto
NRCS
Pepsi
Publix Supermarkets
Purina Mills
Syngenta
Tropicana
TSG Water Resources
USDA
Walgreens
Walt Disney World
Water Mgmt. Districts



Agricultural Operations Management

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▶ Careers in Agricultural Operations Management





Management is, above all, a practice where art, science, and craft meet.

- Henry Mintzberg
McGill University

Take Charge

You'll spend a good portion of your life solving problems.

Some are simple and some are complex, but in the end it's how you manage your decisions that can make the difference between success and failure. That's where a degree in Agricultural Operations Management can help!

AOM is truly a blend of technical and business courses that teach you how to manage. You choose the direction you'd like your career to take. Whether you'd prefer to manage people, products or services, there's an AOM path that's right for you.

Today's employers are looking for graduates with broad backgrounds who are good at analyzing real-world problems and developing solutions. The hands-on experiences in AOM classes help prepare you for jobs in environmental companies, agricultural production, nursery or grove operations, sales careers and management positions in virtually any commercial business. Internship experiences give students a foot in the door to those employers who hire AOM grads.

Some people prefer to work in an office environment, while others relish the outdoors. No problem. The AOM path you choose can determine whether you manage from a desk, from the field or perhaps some of both.

The world's largest industry is....

If you said agriculture, you're absolutely right. But there's a lot more to agriculture than you might think. Although many AOM graduates plan to manage family-owned businesses, many of the small farms of yesterday have given over to large industrial operations that utilize the latest high-tech equipment, including global positioning satellites, precision agriculture, remote sensing and global information systems. It's not unusual for budgets to run into the millions, so operational efficiency is a high priority. That's why the management and technical skills needed to run today's agricultural and related industries are in huge demand. An AOM degree provides you with the skills to work in many different jobs in many different industries.



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Speaking of related industries, there are dozens of them, including water management districts, environmental consulting companies, lumber yards, food processing operations, equipment manufacturers, energy companies, feed suppliers, fertilizer producers and many more. These companies are always looking for graduates with an interest in management or sales.

Choose your career path

An Agricultural Operations Manager combines an understanding of engineering applications, science and systems management to oversee the operation of any commercial business. Companies must keep on top of advances in technology, equipment and methods in order to stay competitive. Safety concerns for products and workers must be considered when designing buildings or developing operational procedures. AOM graduates are trained to identify system problems, formulate possible solutions, evaluate the impact of alternatives and then implement the best solution.



The broad curriculum and hands-on experience in AOM allow you to approach problems from both a technical and economic standpoint. Knowing how a system works allows you to determine the most efficient and effective way to proceed. If you're a 'take charge' person and like the challenge of finding solutions to problems, then you have the qualities that employers are looking for!

Opportunities Abound! Here are just a few of the many jobs that AOM graduates might seek:

Construction Manager
Crop Consultant
Energy Advisor
Engineering Technician
Environmental Specialist
Equipment Specialist
Facilities Manager

General Manager
Grove Manager
Irrigation Manager
Operations Manager
Parts Manager
Pharmaceutical Sales
Plant/Pest Inspector

Product Development/Testing
Production Supervisor
Purchasing Manager
Quality Assurance Supervisor
Regional Manager
Safety Inspector
Sales Associate

Sales Engineer
Sales Manager
Soil Conservationist
Store Manager
Technical Sales Manager
Ventilation System Designer
Water Quality Specialist